MAURER CONSULTING GROUP

EXECUTIVE COACHING

How an Executive Coach can help you...

- > Provide support for top executives. It can be lonely at the top!
- > Provide support for those alone in their business
- Serve as executive's sounding board
- Act as executive's advocate
- Serve as a compassionate critic...tell the truth even when it hurts
- Serve as a trusted advisor
- > Ask probing questions to uncover issues that need addressed
- > Help shine light on problems & recommend solutions
- > Put executive on track... recommend next steps
- > Observe the business environment suggest action to achieve results
- > Serve unaffected by internal company politics
- > Be far enough removed to be objective and effective
- > Provide unbiased advice
- > Provide an objective viewpoint
- *Bring outside points of view, trends and best practices*
- Use broad shoulders to take on objections